BLUETIGRE · DEAL WATCH FOLLOW-UP

Valvoline's results: our "no sale" call holds

We promised to check three things. Here is what the September quarter showed.

Margin squeeze

Expected 3 to 4 points

Under 3 points

28.7% to 25.9%

Higher prices

Would they hold?

Held

same-store sales +9.4%, up from +8.0% in June

Debt ratio

2.8x in June

2.6x

debt less cash, to a year's earnings

Valvoline earnings release, 8-K filed 19 Nov 2026 (preliminary, unaudited); Q3 call, 5 Aug 2026. Margin: adjusted EBITDA margin, year on year. Debt ratio: BlueTigre's count, same method as June's 2.8x.

A company still growing

Full-year earnings

$1.76

a share, adjusted;
range was $1.70-1.75

Stores

2,517

up 337 in a year

2027 guidance

$1.85-2.05

a share, adjusted

New stores

190-220

planned for fiscal 2027

Reported earnings fell to 69 cents a share, after deal and legacy costs.

Valvoline earnings release, 8-K filed 19 Nov 2026 (preliminary, unaudited). Fiscal year to 30 Sep 2026.

What changed, and what did not

Changed

Wider margins are not here yet. The 2027 guidance assumes oil costs stay high.

Did not

It keeps adding stores: 61 last quarter. Buyback authority raised to $500m. Nothing on a sale or a buyer.

A company planning 200 more stores and higher earnings next year is not a seller.



Our base oil study, every source

bluetigre.com/notes/motor-oil-pricing-2026

Enhance and Align to your trusted sources and proven deal flows.

Valvoline earnings release, 8-K filed 19 Nov 2026 (preliminary, unaudited). Public sources only; we have not seen Valvoline's plans.